

# Groups, Conference & Events

Within Hilton Worldwide we believe in offering meaningful development opportunities to our team members. We love people who want to get the best out of themselves while delivering extraordinary guest experiences. That is why we make sure that you will receive the support you need!

In 2016 and 2017 Hilton Netherlands was awarded a spot in the top 10 of Great Places to work. Will you join us in reaching the number one spot next year?

There's no event that you have not organized well and some pressure does not freak you out. Sounds just like you? We give you the opportunity to be part of the Business Development team that is responsible for bringing in the majority of the hotel's revenue. In this role you learn to manage bookings from A-Z yourself, taking care of the full sales journey as well as of the organization of the events itself. You get to be the contact person for the meeting organizers of all kind of events in our hotel. While on the other side you collaborate with our operational departments who will bring the event to life that you sold to the client on the day itself. You can think of business meetings, conferences, dinners et cetera. A workweek is never the same and you might receive extraordinary requests from our clients. As a Groups, Conference & Events (GC&E) Trainee you will be part of the GC&E team that consist out of a GC&E Manager, GC&E Assistant Manager/Supervisor (if applicable) and GC&E Executives.

## What else will you be doing?

After an extensive training period, you will be up for the challenge. Since you handle your own bookings, you will use your revenue management knowledge to analyze the different incoming meeting requests and decide what to sell for what price. You will assist in creating offers and send out contracts. The GC&E department is an interesting, dynamic but high demanding work environment. By the time your internship ends you will excel in guiding the entire process before, during and after an event or conference takes place.

## Who are you?

A people's person: that's who you are. You can connect with a great variety of people, have a hospitality mindset and eye for detail. Your communications skills are fantastic and you are fluent in English. At times you are like a chameleon as you have a flexible approach in various situations. Your way of handling time and your talent for influencing others makes you get things done.

When your passion and talent lies within creating heartfelt experiences for our guests and you believe in getting the best out of yourself you might find this internship a great next step in your career. With almost a hundred years of experience you can be sure we have all the tools available to enrich your backpack with professional and personal experiences and contribute to your ambitions.

We look forward to offering you a kick start of your career with a 90 day introduction period. You will get to see the entire department and get more familiar with Hilton. We also provide you with a trainee compensation.

Sounds good? Check out our website ([jobs.hilton.com](http://jobs.hilton.com)) and find out what more opportunities we have to offer.

\* All internships have a minimum length of six months.

