



For over 15 years, Aspria has been at the forefront of innovating private members clubs in Europe, shaping a unique vision for integrated sports, health and lifestyle, all under one roof. We have, and continue to develop exceptional clubs around the world. We have a passion for member care and self-improvement, a commitment to excellence and hard work. We transform iconic sites and buildings into pioneering centres of Wellbeing excellence and have received award after award.

Our extensive club facilities offer a totally unique experience for our members and guests. At Aspria, we believe in living life well. Our mission is to create the finest clubs dedicated to our members personal health and wellbeing, underpinned by our unique Aspria Pro health philosophy and assessment system and supported by a team of world-class experts.

We are looking for passionate and energetic individuals to join our talented team. At Aspria, we believe you can do anything and together, we will. Our clubs offer our members and guests health and fitness, sports, group exercise classes, spas, well-being and hotel rooms. Our clubs are currently located in Germany, Belgium and Italy and we have a London based Head Office.

We value people who can combine a high level of talent and expertise with a total enthusiasm for their role. As Aspria, we offer outstanding career support, to help our own people develop and grow and be the best they can be.

An exciting opportunity has recently arisen in our Aspria Royal La Rasante in Brussels. We are currently searching for someone with exceptional talent to join us as:

Membership Sales Advisor

Job purpose

As a member of our sales team you understand the needs of prospective members and help them to find the best way to use our clubs.

Key responsibilities

You will perform a series of sales duties – from call prospecting to contract negotiation – in order to maximize membership sales numbers and to achieve targets.

You have good communication skills and want to develop a service relationship with new and existing members. You are highly organized for the follow up of all enquiries and the administrative part of new contracts.

Profile

- You have ideally at least 1-2 years of work experience in a similar position
- You are fluent in French, English - Dutch (other languages are an asset)
- You have a high school degree
- You have excellent negotiation skills
- You have good communication and interpersonal skills
- You are highly organized
- You have a high team spirit
- You have a high energy level

Work environment and offer

- A permanent contract
- Fast paced, young and dynamic
- Multinational and multicultural
- Attractive remuneration package

Interested?

If you would like to join an award-winning Company, have passion, drive and a natural affinity with Aspria and our offering, we want to hear from you. To apply for this role, please send your CV and covering letter by clicking on the apply button.

We are always looking for the very best talent. If you share our vision or know someone who does and would like more information about roles within Aspria visit our website: <http://jobs.aspria.com>

To find out more about Aspria please visit our website: www.aspria.com