

Banquet Sales Coordinator

Europa Hotel Scheveningen

- Job**
- Sales position in the reservations department in The Hague
 - Responsible for the handling and selling of private and business requests concerning the rental of event rooms and F&B, such as weddings, congresses, meetings, parties, etc.
 - First person in contact with the guest to convey the hospitable Bilderberg feeling.

- Skills**
- Motivated and professional worker with a good telephone voice and a result orientated attitude
 - Experience in a similar position
 - Guest orientated and commercially driven
 - Independent worker with a sense of responsibility
 - Enjoys working in an inspiring environment with variety and flexibility

What we have to offer

- A safe and trusted environment
- A dynamic workplace where you are being motivated to expand your skills
- A fantastic team to work with



Everything is possible at Bilderberg. With us, everything revolves around the highest quality, honest local products, originality, ingenuity and perfection in order to deliver beyond the guests' expectations.

Revenue Manager

Bilderberg headquarters in Renkum

Job

- Optimizing the revenue for Rooms Division, F&B and Banqueting
- Through tools and systems such as PMS, OTA Insight and STR Global you will set out a winning revenue management strategy in the field of price management, mix management and capacity management
- Responsible for managing all revenue systems, ensuring all the correct info is in place and correctly applied by the Reservations department

Skills

- A minimal of 2 years experience in revenue management tactics and an HBO diploma
- Well-developed analytical and numerical insight
- Commercially driven
- The ability to work together efficiently and dare to share your ideas
- Strive every day for an optimal revenue

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For our guests, only the best is good enough.



BILDERBERG