



## **Corporate Sales Assistant – Internship**

*Short Stay Group & Yays – Amsterdam*

**Looking for an exciting sales internship? Are you innovative, creative, eager to learn and willing to develop your knowledge within a sales department? Would you like to work in a young and dynamic team within an international company, located right alongside the Amsterdam canals? We can offer you a great opportunity as the newest member of our sales team.**

### **This is what you should know:**

Our mission is to give our guests a unique personal experience and to ensure that they feel at home in our serviced apartments. The sales team focuses on this mission and prides itself in its success delivering this to our guests. You will be treated as a full-scale team member; on a daily basis you will be co-operating with your sales and reservations colleagues, and you will be able to challenge yourself by working on interesting projects at the same time.

### **This is what you'll be doing:**

- Assist the Corporate Sales Director
- Research potential new clients and introduce Yays & Short Stay Group
- Create, follow-up and bringing in new leads
- Sales Blitz days
- Meeting new clients and selling Yays & Short Stay Group
- Assist with apartment viewings for clients
- Assist the reservations team
- Building on client relationships
- Attend networking events

### **This is who you are:**

- Empathic, pro-active, caring and curious
- Have a hands-on mentality and show initiative
- Really organized and able to work independently
- Creative, innovative and charismatic
- Yourself

### **This is what we're looking for:**

- Someone in the 3<sup>rd</sup> or 4<sup>th</sup> year of Bachelor study related to hospitality
- Full-time available for at least 5 months
- Fluent in Dutch and English (written and verbal)
- Humorous & ready to kick some ass



Herengracht 451, 1017 BS Amsterdam

[www.yays.com](http://www.yays.com)



### **Yays Concierged Boutique Apartments**

Yays is a 'travel and stay' concept founded by Short Stay Group that stands out in its hospitality for leisure travellers and business people. Yays offers its guests the opportunity to discover hidden neighbourhood treasures and experience what it's like to live like a local.

Yays currently manages 130+ serviced apartments amongst 3 locations in Amsterdam and one in Barcelona. Three more sites in Amsterdam, Paris and Antwerp will be opened in 2019. Yays plans to expand nationally and internationally in the upcoming years.

### **Short Stay Group**

Short Stay Group is one of the larger serviced apartment providers in Europe; managing over 500 serviced apartments for short and extended stays in Amsterdam, Paris and Barcelona.

### **Your cup of tea?**

Interested? Join us and help to fulfil our mission! Send your CV and motivation letter to Cindy Kokkelkoren (HR) – [solliciteren@yays.com](mailto:solliciteren@yays.com). You can contact Cindy as well in case you have any questions via +31 20 344 90 05.

