



REVENUE COORDINATOR

QO Amsterdam is a combination of sustainability and luxury, the future of hospitality. We pioneer our way forward and inspire our guests and colleagues in a new way so everybody experiences a different kind of energy. That's what we believe in. How we do this? We've integrated a unique element in every aspect of our guests' experience, to accommodate an energetic stay. With 288 rooms and suites, having the right pricing strategy in place and generating new revenue opportunities is key.

Is it your dream to work with numbers and formulas and grow professionally every day? Lucky bastard, we're looking for a talented **Revenue Coordinator** with a passion for hospitality and customer service.

Job overview

As Revenue Coordinator you work together with our Revenue Manager to maximize revenues and market share and optimize the profitability of the QO. You follow our distribution strategy and manage day to day yield operations in rooms. Your creativity helps you in generating new revenue opportunities and you build strong relationships with other teams like sales, reservations, front of house and finance.

In your role you will be responsible for:

- Prepare forecasts and review hotel data daily
- Prepare, run and update daily, weekly and monthly reports
- Review and analyse data and report this to the Revenue Manager
- Execute rate code loading and manage hotel inventory
- Manage email communication
- Provide operational technical support and build relationships with other departments
- Manage and improve data quality of the PMS (opera) on a daily basis
- Implement all pricing and availability as instructed by the revenue manager.

Who we are looking for

You have a background in hospitality and are ready for the next step in your young career. Preferably you just finished a bachelor degree and you have experience in Revenue. You are strong in admin tasks, an excellent communicator, open and creative. It's a position in which you can challenge yourself and learn more about Revenue management. Fluently in Dutch and English is a must and knowledge of Opera a plus.

What we offer

You will be part of a young and ambitious team. Together with you, we will create a personal development plan. We offer many development possibilities, of the job and on the job. As being part of InterContinental Hotels Group, growing opportunities are available within our own brands and in other hotels worldwide.

Do you like to travel around the world? We do offer a wide portfolio of hotels, where you can enjoy a discount on rooms and F&B. We also know that it is important to show your friends and family your working place, that is why we offer a friends and family discount throughout the hotel.

To have a great start at the beginning of your Colleague journey we start with 2 days of a complete brand immersion. The 2 days are including an overnight stay, breakfast, lunch a drink in Juniper & Kin. This way you immediately enjoy our guest experience and the impact of your responsibilities.

QO Amsterdam offers many more benefits like a day off on or around your birthday. We would love to tell you all about the benefits, in our first meeting.

Interested? Join us! Send your CV and motivational letter to hr@qo-amsterdam.com. Or send us a Whatsapp message with your motivational letter and CV to +31 (0) 657859629.