



With its brands Essential by Dorint, Dorint Hotels & Resorts and Hommage Luxury Hotels Collection the DHI GmbH (Dorint Hospitality & Innovation GmbH) based in Cologne currently operates 54 hotels in the 3,4 and 5 star segment. Around 4.500 employees in Germany, Switzerland and Austria live a warm and natural hospitality.

DHI and other companies in real estate and center management belong to HONESTIS AG, which is a financial company holding interests in hotel operating and real estate companies.

„Cordial, classic & liveable“, this is our philosophy, which not only our guest but also our #HotelHelden (#HotelHeroes) can experience every day. Although part of chain, our hotels are individually designed and offer many possibilities for further development.

For the new opening of our hotel in **Salzburg** our team needs your support from now on. That's why we are looking for you, the

Sales Manager (m/f/d)

Your tasks:

- You will support the key accounts in strategic and operational terms
- You carry out the acquisition of new customers
- You observe the competition and recognize optimization potential
- You ensure the turnover and sales targets
- You represent us at fairs and events
- You report the sales activities via NetHotel Sales

Your profile:

- You are completing a degree in business administration or a comparable course of study
- You have first professional experience in a comparable position
- You love distribution and like to get involved
- You like to think in business terms, but do not forget your social skills
- You have no inhibitions to communicate in German or English

We bid:

- An open-ended employment contract
- A unique opportunity to help shape the hotel from the moment it opens
- Campus. Made by Dorint: We take care of your further education
- And many other advantages that will make that will make you happy all around

Have we aroused your interest? Then we look forward to getting into conversation with you. Please send your application documents by email, karriere@dorint.com, stating your earliest possible starting date and your salary expectations.